

What Inferences Can We Make About 2017 On The Basis Of 91 Years Of Market History?

The race is not always to the swift, nor the battle to the strong, but that's the way to bet. Damon Runyon, author.

The Future: 2017

Here are a few predictions for 2017 that I'd be happy to discuss with you:

- There will be a major breakthrough in <u>target date funds</u> that will revolutionize the entire defined contribution pension industry. Expect an announcement in March, or sooner.
- Despite consensus forecasts to the contrary, stock and bond markets will lose value. This is a rare event. Going back to 1926, stocks and bonds have only had simultaneous calendar year losses three times 1931, 1941 and 1969.
- Because 2017 will disappoint, protective strategies will gain assets as investors "close the barn door." Hedge funds and portfolio insurance will benefit.
- Recent reversals will continue into 2017. Specifically, commodities and energy will fare well while health care will struggle. On the country front, Canada and Emerging Markets will do well.
- Smaller value stocks will underperform as investors realize that the lemming stampede to "smart beta" has created a greater fool valuation bubble. Smart beta will not "work." Ask me about a smarter beta that will work.

Many of these predictions are inferred from the following. You'll develop more inferences of your own.

The Recent Past

With the exceptions of a couple slight stumbles in 2011 and 2015, the 2008 market correction has been followed by consistent market gains, with 2016 delivering a 13% total market return. It's been an eight-peat: eight straight years of solid market gains. The U.S. stock market has returned a compound 12.5% per year over the past 8 years, well exceeding the



market's 10% per year average. On a cumulative basis, the US stock market has grown more than 150%.

But folding in 2008's 38% loss leaves us with a 60% 9-year cumulative return, or 5% per year, well below the market's 10% average.

Some look at the past 8 years and say we're due for a correction while others look at the past 9 years and say we still have more ground to make up. In both cases, the time frame is too short to make a meaningful guess, so we've examined the entire 90 year history of the US stock market, looking for patterns in 5-year returns.



Here are a couple observations:

- There appears to be a pattern in stock prices that oscillates on a 20-year schedule

 above average for 20 years, then below average, etc. If this pattern is currently repeating we are in a 20-year down period that has been interrupted in the past 5 years.
- We could be repeating the "Fools Rally" of 1932-1936, when the market temporarily rebounded from the Great Depression, only to be slapped down hard again in the subsequent 5 years.

What do your eyes tell you?

In the next sections we look at diversifying asset class performance in 2016 and the past 10 years, and then examine US and foreign stock markets performance in detail.

America the Beautiful

The US stock market performed best in 2016, as shown in the graph below. As is usually the case, there is a wide dispersion of performance in 2016 among <u>multi-asset portfolios</u> caused by offsetting diversification effects. For example, the graph on the right shows 2016 performances for the <u>SMART Target Date</u> <u>Fund Indexes</u>.

SMART TDF Indexes 2016 Returns







Diversification into commodities, gold and real estate helped performance, but diversification into foreign stocks and bonds hurt, due in part to the 3.6% strengthening of the US dollar.

All the bars in the exhibit are green, indicating that all asset classes earned positive returns in 2016. This fact will increase correlation approximations, reducing the estimated benefits of diversification going forward.

Looking back over the past 10 years, we see that the U.S. stock market maintains its leadership, despite its 38% loss in 2008. It's literally been "better than gold." By contrast,



commodities have been slammed. Relative to this longer term perspective, the 2016 picture shows momentum in U.S. stocks and a reversal in commodities.

In the following we examine the performance of US and foreign markets in 2016 and the past ten years.

Winners and Losers in 2016 and the 10 Years Ending 2016

U.S. stocks

Small-cap stocks led the way in 2016, with small-cap value stocks performing best, earning 27%. By contrast, large-cap growth companies earned only 2%. I use <u>Surz Style</u> <u>Pure</u>[®] classifications throughout this commentary.

Much of the recent success in smaller company value stocks can be attributed to the popularity of "smart beta" that tilts

Style Returns for 2016



Source: The Capital Spectator

toward smaller companies and value. Smart beta strategies have attracted more than <u>\$500 billion, which is about 20% of all US exchange -traded product.</u>

Note that the S&P500 returned 12% (not shown), which is less the total market's 13% return because smaller companies were in favor.

On the sector front, energy stocks fared best, earning 27%, marking a significant reversal (see discussion below on 10-year results). By contrast, healthcare stocks lost 5%, also a reversal.



Sector Returns for 2016

Looking back over the past 10 years we see that mid-cap value stocks have performed best with a 9% per year return, while small cap growth stocks have lagged with a 3% return. Opposing other style index providers, value stocks by our definition have outperformed growth stocks. Surz Style Pure <u>indexes disagree with other</u> <u>style providers for this decade</u>.

Style Returns for 10 Years Ending 2016



Turning attention to sector performance for the decade, returns in the following chart are shown in the same sequence as the year, so you can see that the big changes in 2016 are reversals in energy and health care. Energy stocks had been underperforming prior to 2016 while health care had been outperforming.

Sector Returns for 10 Years ending 2016



Foreign stocks

Looking outside the U.S., foreign markets earned 6.5%% in 2016, lagging the U.S. stock market's 13% return, but exceeding EAFE's 1.5% return. Japan and Europe were laggards in 2016, earning 6% and 1.5% respectively, and these countries are the major components of EAFE.

On the style front, value stocks performed best with a 16% return while growth stocks lost 2.5%.

Country Returns for 2016



Looking back over the past 10 years, foreign market returns of 5% per year have lagged the U.S. with a 7% return but far exceeded EAFE at 1.2%. Like the U.S., there was a reversal in 2016 – Canada had been underperforming.

On the style front, value stocks returned 9% while growth stocks earned only 2.5%. Value stocks have been in favor around the world.



Country Returns for 10 Years Ending 2016

The Distant Past: 1926-2016

The 91-year history of the U.S. capital markets

The table below shows the history of risk and return for stocks (S&P 500), bonds (Barclays Aggregate), T-bills and inflation. There are many lessons in this table, so it's worth your time and effort to review these results. For example, here are a few of the lessons:

- 1. T-bill returns have just barely exceeded inflation over the full 91-year history, earning 3.43% per year versus inflation of 2.94%, a difference of 49 basis points per year. The past 10 years has inflation exceeding T-bills by more than 1% per year. T-bills earned .73% versus inflation at 1.75%. In real terms (net of inflation) we've been paying the government to use its mattress.
- 2. Bonds were more "efficient," delivering more returns per unit of risk than stocks in the first 45 years, but they have been about as efficient in the most

recent 46 years. The Sharpe ratio for bonds is .48 versus .34 for stocks in the first 45 years, but the Sharpe ratio for bonds in the recent 46 years is .32, which is somewhat less than stocks at .35.

- 3. The past decade (2007-2016) matches the decade 1967-1976 in return and risk, with returns near 7% and risk near 15%. The only decade worse than these two was 1937-1946 with a return of 4.41% and whopping risk of 22.6%. It's been a relatively poor decade.
- 4. Despite recently low levels of inflation, average inflation in the past 46 years has been more than twice that of the previous 45 years: 1.83% in 1926-1970 versus 4.03% in 1971-2016.
- 5. Bonds returned 2.3% above inflation in the first 44 years, and that almost doubled to 4% in the past 45 years.
- 6. The 10.27% standard deviation of monthly stock returns in 2016 is about half the historical average of 18.78%. It was a "quiet" year.

		1	stocks		1	oonds		t-b	ills	cpi	
		RETURN	STNDEV	SHARPE	RETURN	STNDEV	SHARPE	RETURN	STNDEV	RETURN	STNDEV
2016-2016(1	YRS)	11.83	10.27	1.14	6.05	4.98	1.18	0.15	0.02	2.02	0.76
1926-2016(91	YRS)	10.04	18.78	0.34	6.08	7.26	0.35	3.43	0.89	2.94	1.81
1926-1970(45	YRS)	9.62	21.91	0.34	4.17	4.52	0.48	1.94	0.52	1.83	2.18
1971-2016(46	YRS)	10.45	15.12	0.35	7.98	9.14	0.32	4.90	0.98	4.03	1.27
1927-1936(10	YRS)	7.80	35.52	0.17	8.07	4.61	1.34	1.63	0.50	-2.30	2.60
1937-1946 (10	YRS)	4.41	22.60	0.19	4.30	2.09	1.96	0.19	0.06	4.42	2.82
1947-1956 (10	YRS)	18.43	12.76	1.32	1.93	4.56	0.13	1.35	0.17	2.53	1.91
1957-1966 (10	YRS)	9.20	11.53	0.52	3.24	4.15	0.04	3.05	0.28	1.78	0.66
1967-1976(10	YRS)	6.63	15.79	0.06	5.35	8.33	-0.03	5.65	0.41	5.86	0.99
1977-1986 (10	YRS)	13.81	14.62	0.29	9.93	12.74	0.05	9.17	0.82	6.64	1.38
1987-1996 (10	YRS)	15.28	14.37	0.64	9.08	6.67	0.49	5.66	0.53	3.69	0.63
1997-2006 (10	YRS)	8.46	15.44	0.30	7.45	6.83	0.52	3.75	0.50	2.64	0.96
2007-2016(10	YRS)	6.95	15.28	0.40	5.48	9.54	0.49	0.73	0.41	1.75	1.42

MARKET HISTORY FOR YEARS ENDING DECEMBER, 2016

1927-1931(5	YRS) -5.13	L 29.09	-0.27	3.87	3.26	0.28	2.92	0.46	-3.74	2.24
1932-1936(5	YRS) 22.4	40.79	0.54	12.44	5.43	2.20	0.35	0.16	-0.84	2.86
1937-1941(5	YRS) -7.53	L 28.31	-0.27	5.43	2.60	2.07	0.05	0.06	2.06	2.14
1942-1946(5	YRS) 17.8	7 14.46	1.21	3.19	1.35	2.11	0.33	0.02	6.83	3.25
1947-1951(5	YRS) 16.70) 12.91	1.20	0.87	2.54	-0.06	1.03	0.11	4.25	2.44
1952-1956(5	YRS) 20.18	3 12.71	1.43	3.01	5.94	0.22	1.67	0.18	0.84	0.96
1957-1961(5	YRS) 12.79	9 11.00	0.91	3.59	5.25	0.21	2.49	0.25	1.69	0.70
1962-1966(5	YRS) 5.72	2 12.05	0.17	2.88	2.69	-0.26	3.61	0.21	1.87	0.62
1967-1971(5	YRS) 8.42	L 14.51	0.20	3.32	8.64	-0.23	5.37	0.33	4.53	0.57
1972-1976(5	YRS) 4.88	3 17.09	-0.06	7.42	8.05	0.17	5.92	0.47	7.20	1.17
1977-1981(5	YRS) 8.08	3 14.54	-0.10	-1.25	13.79	-0.73	9.69	1.01	10.07	1.08
1982-1986(5	YRS) 19.84	14.68	0.70	22.38	10.86	1.17	8.66	0.55	3.32	0.97
1987-1991(5	YRS) 15.3	7 18.49	0.42	10.21	7.33	0.41	7.05	0.44	4.50	0.72
1992-1996(5	YRS) 15.18	8.65	1.22	7.97	5.99	0.59	4.30	0.30	2.89	0.44
1997-2001(5	YRS) 10.75	5 18.13	0.30	8.25	4.50	0.69	5.04	0.25	2.33	0.69
2002-2006(5	YRS) 6.22	2 12.28	0.30	6.65	8.58	0.47	2.47	0.43	2.94	1.17
2007-2011(5	YRS) -0.30	5 18.86	-0.09	8.05	13.09	0.50	1.35	0.53	2.25	1.68
2012-2016(5	YRS) 14.8	L 10.39	1.41	2.97	3.29	0.87	0.11	0.02	1.25	1.10

Additional perspective is provided by the following histograms of stock and bond returns.

91-Year Return History for Common Stocks (Adjusted for Inflation)

<u>1926-2016</u>



-40		-30		-20	-10	0		10	20	30		40		50		60
	1931		1930	1929	19	34	1932	1926	1943	3	1927	1	1928		1933	
	1937		1946	1940	19	47	1939	1942	1949)	1936	1	1935		1954	
	1974		1973	1941	19	53	1948	1944	1950)	1938	1	1958			
	2008		2002	1957	19	50	1956	1951	1961		1945					
				1966	19	52	1968	1952	1963	3	1955					
				1969	19	70	1979	1959	1967	,	1995					
				1977	19	78	1984	1964	1975	5	1997					
				1981	19	90	1987	1965	1985	5	2013					
				2000	19	94	1992	1971	1989)						
				2001	20	11	1993	1972	1991							
							2004	1976	1998	3						
							2005	1980	2003	3						
							2007	1982	2009	9						
							2015	1983								
							2016	1986								
								1988								
								1996								
								1999								
								2006								
								2010								
								2012								

Rates of Real Return (%)

Source: PPCA Inc.



Ron Surz is President and CEO of PPCA Inc and its Target Date Solutions subsidiary. Both are in San Clemente, CA. Ron is a performance evaluation veteran who started with A.G. Becker in the 1970s. <u>PPCA</u> provides contemporary investment manager due diligence <u>software</u> and <u>Surz Style Pure Indexes</u>[®] including <u>Centric Core</u>. <u>Target Date Solutions</u> manages target date funds using its <u>patented Safe Landing</u> <u>Glide Path</u>[®], and has published a <u>book</u> to help fiduciaries select TDFs.

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